

Confidence  
must be earned

**Amundi**  
ASSET MANAGEMENT

# Responsible Investment Solutions

Material reserved for Professional Clients only.



Responsible Investment is one of Amundi's four founding pillars. To this end, Amundi already filters out companies with the worst ESG ratings from close to €1.4 trillion of assets under management. Amundi manages €297 billion in responsible assets, incorporating environmental, social and/or governance factors into investment decisions.

## Taking it further than ever before

Today, Amundi is taking responsible investment further than ever, with 9 ambitions to be achieved by 2021.

MAINSTREAM ESG-INVESTING	
1	100% ESG INTEGRATION
2	100% COVERAGE FOR ESG ANALYSIS (8,000+ COMPANIES)
3	100% INTEGRATION OF ESG IN VOTING
FOSTER INNOVATION	
4	ACCELERATING INNOVATIVE CLIMATE SOLUTIONS
5	EXPANDING INVESTMENTS IN THE SOCIAL ECONOMY
6	DOUBLING OUR ESG PASSIVE MANAGEMENT FOOTPRINT
ACCOMPANY AND ADVISE INVESTORS	
7	ENHANCING STRATEGIC ADVICE & SERVICES
8	SHARING KNOWLEDGE AND BEST PRACTICES
9	CONTRIBUTING TO THOUGHT LEADERSHIP

Source: Amundi, data as of end-March 2019. Given for indicative purposes only, may change without prior notice.

# ESG is who we are

Applying our beliefs to our investment processes has been part of Amundi's identity since its creation. Now more than ever, we at Amundi are committed to supporting you to invest with a purpose. Amundi, a responsible investment DOER & ENABLER.

## AMUNDI, A RESPONSIBLE INVESTMENT DOER

- An **Avant-garde** expertise: founding pillar at the creation of Amundi & 10 year track-record ESG methodology.
- An **Evolutive** approach, from tools to methodologies, to integrate new ESG concerns.
- A **Comprehensive** ESG one-stop-shop for analysis, off-the-shelf investment solutions, engagement & tailor-made design.
- A **Concrete** solutions provider, across asset classes and financial markets.

## AMUNDI, YOUR RESPONSIBLE INVESTMENT ENABLER

- **Spreading** the word through pro-active engagement to promote your beliefs in your portfolios.
- **Expanding** your reach through innovation by supporting supply & demand and creating new markets.
- **Tailoring** our know-how to your ESG journey through Amundi's multi-experts house, from active to passive management, across the whole asset spectrum.
- **Fostering** meaningful changes thanks to our size.

## RESPONSIBLE INVESTING CAPABILITIES

Since the launch of its first Responsible Investment fund in 1989, Amundi has constantly invested in technical and human resources to develop fine-tuned solutions and raise awareness among our clients and our peers. As of today, Amundi manages several dedicated funds/mandates for institutional investors, reserve funds, pension funds, retirement savings institutions, insurance companies, asset managers, private banks, associations and congregations... worldwide.

**8,000**

Issuers  
rated  
worldwide

**20**

Analysts  
dedicated to ESG  
& voting issues

**9**

ESG rating  
and data  
providers

**3**

Proxy  
advisors

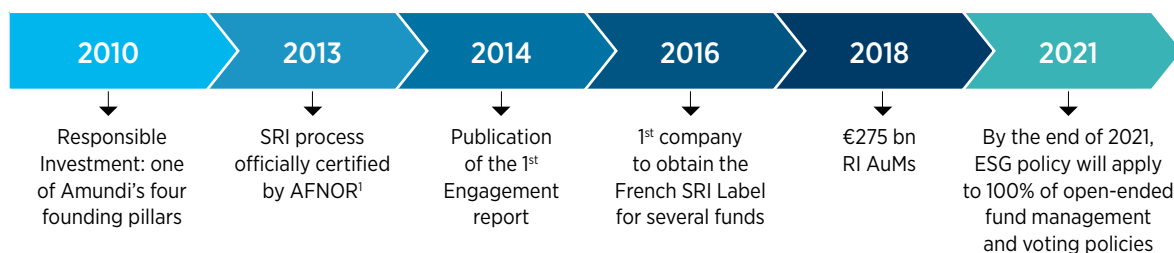
**1**

Proprietary ESG  
rating calculation  
module

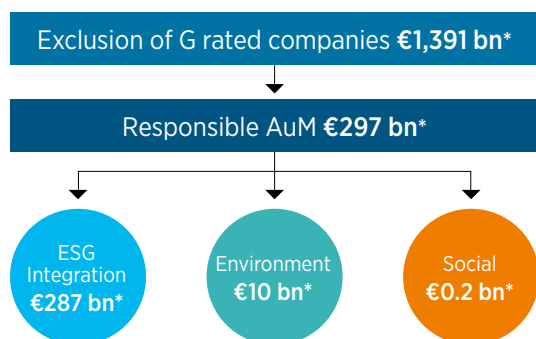
# Amundi, A responsible partner

Acting as a responsible financial institution is a core commitment of Amundi's corporate identity. This commitment is reflected both in our responsible investment process and the solutions range that Amundi has developed to enable clients to become responsible investors.

## LONG-STANDING PLAYER IN ESG INTEGRATION



Amundi is a pioneer in Responsible Investment (RI) and has continuously strengthened its ambition to integrate Environmental, Social and Governance (ESG) criteria through its investment strategies and to reinforce its engagement policy with the desire to assist companies in making progress. Today, Amundi is raising targets one step further, notably through the application of an ambitious mainstreaming policy to be completed by 2021.



Amundi manages close to **1.4 trillion\*** of AUM excluding «G-rated» companies and countries that violate international laws and conventions, and **€297 billion\*** in Responsible Investment.

## PUBLICLY RECOGNIZED EXPERTISE

- Principles for Responsible Investment (PRI): **in 2019, Amundi was once again awarded the top rating A+<sup>2</sup>** for its Responsible Investment approach.
- Best Asset manager for SRI /ESG: 1st place in the SRI & Sustainability ranking published by Extel, from 2015 to 2019 in the Asset Management Best Firms category for SRI/ESG<sup>3</sup>.



\*Source: Amundi, data as of June 2019. 1. AFNOR: recognized independent organization which guarantees the quality and transparency of SRI approaches - 2. Source: UN PRI, United Nations Principles for Responsible Investment 2019 - 3. Source: Extel - SRI & SUSTAINABILITY SURVEY June 2019.

# Amundi's Responsible Investment offering

## RESPONSIBLE INVESTING AT AMUNDI

At Amundi, we believe that sustainability accompanies financial performance. When we take into account environmental, social and governance criteria into our investment processes and solutions, we enable investors to make investment decisions that will generate sustainable impact and long-term returns.

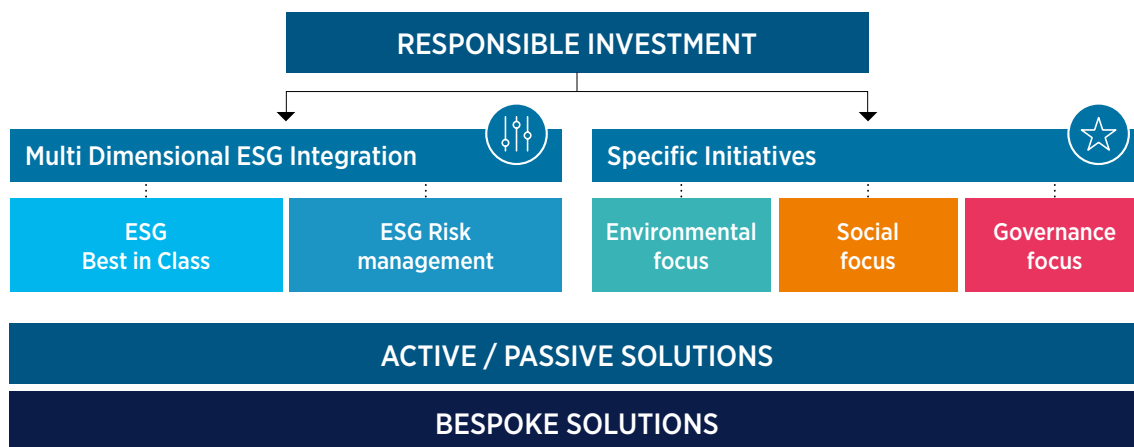
Given the vast amount of responsible approaches and strategies out there, we understand that Responsible Investing can be a new frontier for some clients. To ensure that our clients are tackling their ESG objectives, we offer a wide range of concrete solutions and services adapted to clients' responsible investment needs.

## OUR 3-PILLAR RESPONSIBLE INVESTING OFFER

Accompanying clients along the Responsible Investing value chain:



We at Amundi rely on the Group's expertise in order to offer to our institutional clients a wide range of open-ended-funds and tailor-made responsible investment solutions that incorporate ESG factors into investment decision.

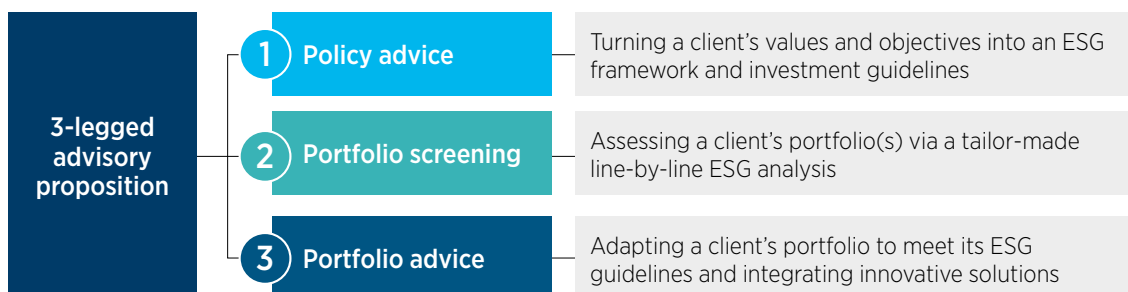


## ADVISORY

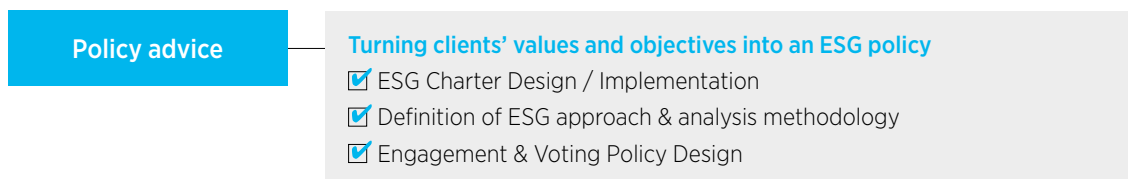
### ADVISING INVESTORS THROUGH THE ESG JOURNEY

Whether it be to generate a positive impact, align investments with one's values, incorporate long-term risks or achieve sustainable performance, we at Amundi are committed to support clients in achieving their ESG objectives. Working alongside our clients on ESG, we have concluded that investors are at different phases of their ESG journey. In addition to Amundi's wide-range of ESG solutions, Amundi offers ESG insights through a comprehensive and flexible advisory offering.

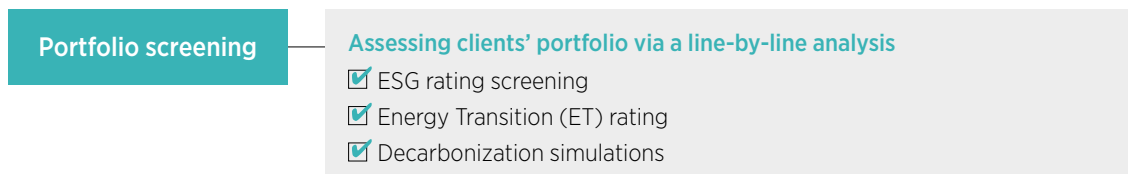
### OUR 3-PILLAR ESG ADVISORY OFFER



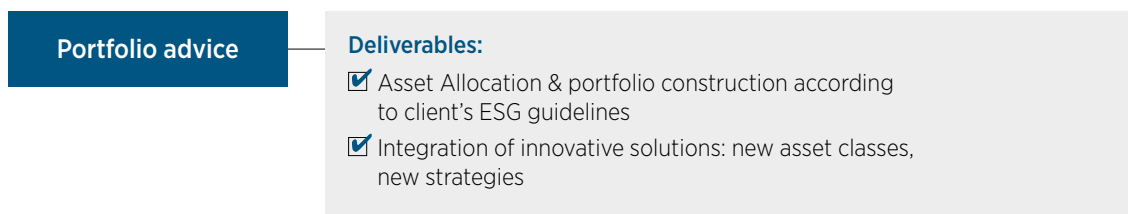
Whether a client is new to ESG or has an already established ESG strategy, we at Amundi begin by understanding its values and ESG objectives. We are then able to assist the client by translating these values and objectives into actionable guidelines.



Clients' portfolios are analyzed through our main ESG methodology or through a customizable ESG approach that takes into account their specific criteria.



For clients that have defined their ESG approach, we can provide asset allocation advice that reflects the client's desired ESG objectives and investment strategy preferences.



## INVESTMENT SOLUTIONS

## MAINSTREAMING ESG

In October 2018, Amundi announced an ambitious 3-year action plan to strengthen its commitment to mainstreaming ESG. Amundi strives to achieve the following objectives by 2021:

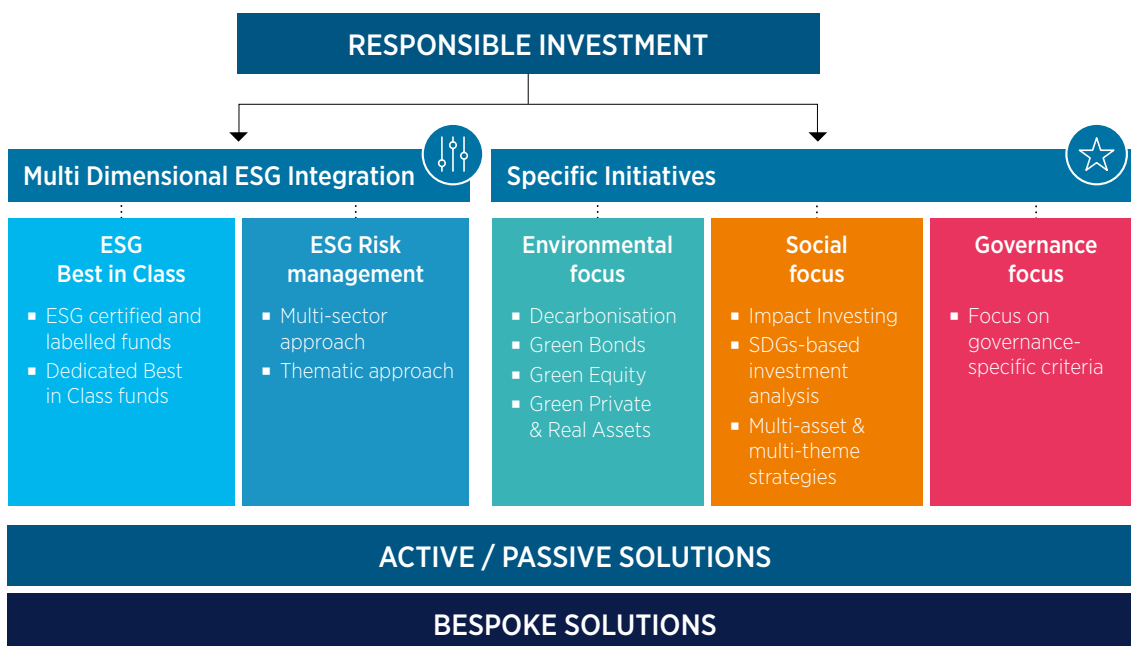
- **100% ESG approach** to allocation choice across all of our open-ended portfolios
- **100% ESG analysis** coverage for all securities in Amundi's portfolios and benchmark indexes
- **100% of Amundi's voting policy** will take ESG issues into consideration

Additionally, asset classes that are currently under-served by responsible investment, particularly emerging markets, high-yield or small and mid-cap stocks, will also fully incorporate Amundi's ESG analysis.

Mainstreaming ESG goes beyond simply considering environmental, social and governance factors in traditional portfolio management. At Amundi, we believe that mainstreaming is achieved when ESG issues, factors, tools, and techniques are applied throughout the entire investment value chain. Our responsible investment process and solutions range is a reflection of this belief.

## RESPONSIBLE OFFERING

With the aim of meeting the diversity of investors' needs, objectives and drivers related to Responsible Investing, Amundi has developed (1) Investment solutions integrating combined ESG criteria, (2) specific initiatives to enable investors to address Environmental, Social or Governance challenges, and (3) a wide range of implementation capabilities, through a continuum of active strategies, passive investment solutions and bespoke design.





## INVESTMENT SOLUTIONS

## Multi Dimensional ESG Integration



With the aim of meeting investors' multiple needs regarding Responsible Investing, Amundi has developed a wide range of open-ended funds and bespoke ESG solutions.

These solutions can:

- take into account E, S and G criteria simultaneously,
  - apply a best-in-class rating process,
  - cover traditional and non-traditional asset classes...
- ...through different ESG portfolio construction processes.

## ESG BEST IN CLASS

Since 1989, Amundi has developed solutions that integrate ESG criteria based on the overall ESG rating of issuers. These solutions, placed at the core of our ESG offering, combine a best-in-class approach, which consists in selecting within each sector the issuers with the best ESG practices, with a unique engagement approach:

Implementing  
Amundi SRI  
rules

- Exclusion of issuers rated E, F, G\*
  - ESG average rating of the portfolio  $\geq$  ESG rating of the benchmark/  
investment universe
  - Average ESG ratings of the portfolio  $\geq$  C
  - 90% minimum of issuers in the portfolio rated in terms of ESG
- \*Our ratings range from A to G, A being the highest rating and G the lowest

Covering the  
main traditional  
asset classes

Money Market

Equity

Bond

Multi-asset

Certified by  
external and  
independent  
organisations

- Since 2013, Amundi's SRI approach has been certified by AFNOR<sup>1</sup>, a recognised and independent organisation. This certification guarantees the quality and the transparency of its SRI approach.
- Amundi was the first asset manager to obtain the French SRI Label for several of its funds (Equity & Credit funds).



1. Source: AFNOR. In 2013 & 2016, Amundi obtained the first "SRI approach" certification delivered by AFNOR, an independent and recognised third party. For further information, please refer to page 11 of the document. Information given for indicative purposes only, may change without prior notice.

## INVESTMENT SOLUTIONS

## ESG RISK MANAGEMENT

Building on the quality and depth of Amundi's ESG database, CPR AM, Amundi's subsidiary dedicated to multi-factor and thematic investments, developed innovative solutions implementing a complementary risk-based ESG approach. These solutions seek to enhance value creation potential through the selection of appropriate criteria combinations.

### – Multi-sector approach

This solution based on financial materiality relies both on the overall ESG rating and on a selection of financially relevant E, S & G criteria ("weak signals") in order to define an ESG investment universe allowing the implementation of an additional financial alpha. The criteria and their materiality are at the heart of our approach:

#### Integrating Amundi ESG scores with a specific approach

- Exclusion of issuers rated F & G\*
- Exclusion of F & G on selected material criteria (positive information ratio)
- Criteria selection by asset class and geographical area
- Annual review of criteria selection

\*Our ratings (both for overall ESG rating and selected criteria) range from A to G, A being the highest rating and G the lowest

#### Covering the main traditional asset classes

Equity

Credit

Convertible

Multi-asset

### – ESG Thematic

These solutions are based on strong equity thematic investment opportunities backed by megatrends with a demanding sustainable approach. Such an approach relies on a selection of E, S & G criteria adapted to the material challenges of the theme, along with a strict monitoring of controversies and impact.

#### Specific ESG criteria according to the challenges to take up

A four-level approach:

- Exclusion of issuers rated F & G
- Exclusion of F & G on selected material criteria (relevance to the theme issue)
- Monitoring of controversies
- Impact

#### Megatrends as drivers

Social &amp; demographic changes

Economic shifts

Technological revolution

Environmental challenges

#### Impactful themes framed by the United Nations

- Food value chain, aging population, education, climate...
- Impact metrics and Sustainable Development Goals framework



## INVESTMENT SOLUTIONS

## Specific Initiatives



## ENVIRONMENTAL FOCUS

Seeking to make the fight against climate change accessible to all investors, Amundi has designed innovative financial solutions, across the main asset classes.

### OUR OFF-THE-SHELF AND BESPOKE SOLUTIONS HAVE THREE OBJECTIVES

- To manage climate-related risks
- To finance the energy transition
- To measure impact outcome

### THEY ARE PART OF A RANGE OF FINANCIAL INNOVATIONS

- Specific low carbon and decarbonisation strategies with the capacity to measure the carbon footprint of portfolios for both equity and fixed income investments.
- Specific equity, green bond and real assets strategies aiming to finance the energy transition for real economy environmental benefits.
- Specific impact strategy enabling investors to measure their positive impacts on the environment, thereby answering growing regulatory requirements imposed on institutional investors.

	Equity	Fixed Income	Illiquid Assets	
Risk Management	Low Carbon Index strategies & ETFs			
	Climate Action Strategy <sup>2</sup>			
	Decarbonisation, Divestment strategies			
Favor the Ecological and Energy Transition	European Equity Green Impact Strategy	Global Green Bond Strategy	Joint Ventures	
	Global Ecology Strategy	Global Impact Green Bond Strategy		Amundi Energy Transition
	Global Sustainable Infrastructure Strategy <sup>3</sup>	Emerging Green Bond Strategy		Supernova Invest
	Global Natural Resources Strategies <sup>3</sup>			
	Water Strategy			
	Energy Solutions Strategy			
Measure impact	Impact Reporting, Carbon Footprint, Carbon Reporting, ESG Reporting			

These specific strategies are non-exclusive and can be combined upon client's request.

2. Strategy managed by CPR Asset Management. 3. Strategy managed by KBI Global Investors. Source: Amundi, data as of June 2019. Given for indicative purposes only, may change without prior notice.

### STRONG ENVIRONMENTAL ENGAGEMENT

#### Market initiatives



Co-founding member of the Portfolio Decarbonization Coalition



Member of the Executive Committee of the Green Bond Principles

#### Innovative partnerships



Co-development of the MSCI Low Carbon Leaders Indices together with two major pension funds, and subsequent launch of Index funds and ETFs



Strategic partnership with IFC, a member of the World Bank Group



The Asian Infrastructure Investment Bank (AIIB) and Amundi have announced a USD500-million portfolio dedicated to Asia Climate Bonds, which aims to accelerate climate action in the Bank's members and to address the underdevelopment of the climate bond market



This partnership, centered on the Green Credit Continuum Project (GRECO Project), aims to foster the development of the green debt market beyond the existing green bonds, supporting small-scale green projects, and financing SMEs and mid-caps

## INVESTMENT SOLUTIONS

## SOCIAL FOCUS

Amundi, a pioneer in impact investing, firmly believes that the positive impacts of investing in the Social and Solidarity Economy today will be a source of profitability tomorrow. Therefore, we have developed a social impact investing expertise and innovative solutions reaching both financial return target and measurable social impact.

## AN EXPERTISE BASED ON THREE COMMITMENTS

Our impact investing systematically aims to:

- Support companies over the long term by offering investment methods tailored to their own needs in terms of growth (capital or debt). Our objective is to build a long and lasting partnership.
- Diversify our selection of social businesses, not only through our five themes and throughout the national territory, but also based on their size, length of existence and legal status.
- Publish transparent, concrete information, notably through a social impact report.

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**8 years**

experience

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**5 people**

dedicated to Social Impact investing working in collaboration with the ESG analysis, Private Equity and Multi-asset teams

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## FIVE IMPACT INVESTING THEMES

Amundi has selected five impact investing themes that cover most of the 17 Sustainable Development Goals (SDGs)<sup>4</sup>. The goal of these five themes is to:

1. Facilitate access to a decent housing
2. Support access to a meaningful job
3. Foster access to healthcare, education and training
4. Protect the environment
5. Share and Cooperate: International solidarity including microfinancing

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**35**

social businesses funded

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## IMPACT MEASUREMENT AND REPORTING CAPABILITIES

Aware of the importance of impact measurement and reporting, Amundi has internally developed a specific methodology to evaluate and measure the impact of its social impact investing funds.


**Access to housing**

1,626 people accommodated


**Employment opportunity**

15,566 jobs created


**Access to healthcare**

13,044 healthcare recipients


**Access to education**

4,085 people trained<sup>5</sup>


**Preservation of natural resources**

806 ha preserved agricultural land<sup>5</sup>

<sup>4</sup> SDGs: Global goals deriving from the Millennium Development Goals that signatory countries have undertaken to meet over the next 15 years (2015-2030). <sup>5</sup> Impact in number of beneficiaries of Finance and Solidarity since its creation in spring 2012. Source: Amundi, as of 30/06/2019. Given for illustrative purposes only, may be changed without prior notice.

## INVESTMENT SOLUTIONS

## GOVERNANCE FOCUS

Amundi has developed an expertise and solutions that use engagement as a way to improve the value creation and ultimately lead to alpha generation.

## ENGAGING WITH COMPANIES TO GENERATE RETURN

Our solutions aim to position corporate governance-focused engagement strategies as:

- **A source of return.** Improved corporate governance translates into an enhanced growth driver for companies which accelerates capital appreciation and enhances dividend sustainability.
- **A driver of change.** Improved corporate governance has a positive impact on companies' ESG awareness and promotes active ownership.

### Case Study

#### Japan Engagement – a new equity strategy, engaging with companies to generate returns.

Amundi's very first engagement-focused strategy, Japan Engagement, aims to deliver stable long-term returns through a rigorous bottom-up approach and pro-active engagement with invested companies. Selected companies are assessed for the quality of their management and their engagement potential to identify and implement ESG best practices.

An investment approach based on 3 commitments:

##### Selection of high quality companies

High conviction strategy, invested in 30 companies with growth potential, a healthy balance sheet, and are rated E or higher on Amundi's ESG rating scale.

##### Rigorous ESG integration

- ESG is embedded throughout the entire investment and engagement process.
- Engagement topics previously addressed with companies' corporate management teams have been:
  - ESG-related disclosures,
  - design of key performance indicators (KPIs) and business strategy linking corporate values,
  - companies' governance structure/succession plan.

##### Constructive approach to engagement

- Engagement is considered as an additional source of return by enhancing the company's sustainable growth drivers.
- Engagement focuses on increasing future cash flow (review of capital allocation, clarify financial policy) and lowering discount ratio (disclosure of ESG practices, mitigate ESG risks) in order to accelerate capital appreciation.

## INVESTMENT SOLUTIONS

## Reconciling Responsible Investment with Passive solutions

The growing demand for Responsible Investing solutions is also observed in the passive management universe. Along with actively-managed portfolios, investors also look for ready-to-use passive solutions as well as customization capabilities to make the most of Responsible considerations combined with passive management.

### A VAST ARRAY OF SOLUTIONS

Thanks to our index knowledge, together with the ESG analysis and data available within the Group, we are able to offer a wide range of Responsible Investing passive solutions, be they open-ended or highly customized.

Our approach lies on 5 levels to reconcile Responsible Investment with passive management

#### LEVEL 1 **Vote & Engagement**

At Amundi, in the same way as active management goes hand in hand with an active voting and engagement policy, the latter is fully implemented in our passive management, since the creation of the first index fund

#### LEVEL 2 **Exclusion policy**

We implement a systematic exclusion of controversial weapons in all our open-ended index funds and ETFs

#### LEVEL 3 **ESG Index Solutions**

We offer high-quality replication of ESG (equity or fixed income)/Low Carbon indices, in open ended index funds and ETFs

#### LEVEL 4 **Customized ESG Passive Solutions**

Amundi index portfolio managers have the capability to build tailor made solutions

How to customize a portfolio – One concrete example



#### LEVEL 5 **Enhanced ESG Indexing Solutions**

Generating alpha while focusing on stocks combining best ESG scores together with a solid financial profile, within low tracking error budget.

## INVESTMENT SOLUTIONS

## Bespoke Solutions



At Amundi, we believe that there are several paths for investors to consider when integrating ESG criteria in their investments. This is why our investment teams have developed a specific expertise to assist our clients achieve their specific ESG investment objectives.

## SOLUTIONS DESIGN

Dedicated solutions design integrating specificities in terms of ESG approaches, such as specific exclusions, specific ESG criteria, different weightings for E, S and G, as well as specific focus on environmental or social issues.

Investment Universe	Management Style	Specific set of Client Criteria	Thematic Focus
<ul style="list-style-type: none"> <li>■ All regions</li> <li>■ All asset classes               <ul style="list-style-type: none"> <li>- Money market</li> <li>- Bond</li> <li>- Multi-asset</li> <li>- Equity</li> <li>- Real &amp; Alternative</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>■ Passive</li> <li>■ Enhanced Indexing</li> <li>■ Stock Picking</li> </ul>	<ul style="list-style-type: none"> <li>■ Specific E,S &amp; G filter</li> <li>■ List of excluded companies</li> <li>■ Exclusion of controversial activities               <ul style="list-style-type: none"> <li>- Weapons</li> <li>- Tobacco</li> <li>- Alcohol</li> <li>- Arctic oil exploration &amp; drilling...</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>■ Environment focus               <ul style="list-style-type: none"> <li>- Green strategies and solutions</li> </ul> </li> <li>■ Social focus               <ul style="list-style-type: none"> <li>- Impact Investing</li> <li>- Sustainable Development Goals (SDGs) based investment analysis</li> </ul> </li> <li>■ Governance focus               <ul style="list-style-type: none"> <li>- Shareholder rights, remuneration policies, capital structure, etc.</li> </ul> </li> </ul>

## SERVICES

## ESG SERVICES

To complete our large palette of advisory services and investment solutions, we at Amundi provide our clients with ESG services that can reinforce their commitment to a more sustainable future. To do so, we offer 3 types of services:

- **Engagement and voting:** At Amundi, we have defined an engagement and voting policy that we apply to our assets under management. We believe that it is our role to engage with issuers to allow for a constant improvement and awareness of ESG-related topics through dialogue or voting at general assemblies.
- **Reporting:** because clients need to monitor their financial and ESG guidelines and report the results of their investments, we offer different types of reporting according to the client's underlying strategy and ESG policy.
- **Knowledge Transfer:** ESG investing is evolving at a fast pace and Amundi is committed to disseminating best practices, research and thought leadership through content sharing, high level conferences and training programs.

Standard ESG services are included with responsible investment portfolio management when relevant.

STANDARD ESG SERVICES		
Standard Engagement & Voting	Ongoing Engagement	Engagement following Amundi's policy: <ul style="list-style-type: none"> <li>■ Selection of companies to improve their ESG rating and best practices</li> </ul>
	Engagement for Influence	Thematic following Amundi's policy: <ul style="list-style-type: none"> <li>■ Meeting with companies to influence their corporate practices</li> <li>■ Making recommendations around cross-cutting themes common to a company's business sector</li> <li>■ Measuring companies' ESG progress based on Amundi specific indicators</li> </ul>
	Voting & Pre-meeting dialogue	Following Amundi's policy: <ul style="list-style-type: none"> <li>■ Exercise of voting at companies' Annual General Meetings (AGM) in which Amundi holds more than 0.05% of capital in the company</li> <li>■ Pre-AGM discussions with companies to note any agenda items that Amundi may vote against</li> </ul>
Standard Reporting	Mainstream ESG	<ul style="list-style-type: none"> <li>■ Rating of the portfolio</li> <li>■ Rating of the benchmark of reference or of the investment universe</li> </ul>
	Standard Carbon Report	<ul style="list-style-type: none"> <li>■ Carbon footprint of the portfolio</li> </ul>
	Green Bonds Report	<ul style="list-style-type: none"> <li>■ Mainstream ESG + Standard Carbon</li> <li>■ Avoided emissions (value &amp; breakdown)</li> <li>■ Use of proceeds breakdown (project and geographic level)</li> </ul>



## SERVICES

Dedicated and additional ESG services are available upon client's request:

ADDITIONAL DEDICATED ESG SERVICES		
Dedicated Engagement & Proxy Voting	Engagement	Client's selection of companies to improve their ESG practices on a specific theme or based on ESG rating.
	Proxy Voting	Amundi votes at companies' annual general meetings following the client's ESG policy.
Dedicated Reporting	Best in Class Funds	<ul style="list-style-type: none"> <li>Rating of the portfolio</li> <li>Rating of the benchmark of reference or of the investment universe</li> <li>Indicators linked to ESG criteria</li> </ul>
	Extended Carbon	<ul style="list-style-type: none"> <li>Carbon footprint of the portfolio</li> <li>Carbon breakdown, carbon reserves</li> </ul>
	Bespoke reporting	<ul style="list-style-type: none"> <li>According to the client's strategy and reporting needs, Amundi can develop ad-hoc reporting with tailor-made indicators.</li> </ul>

On top of reporting and engagement, Amundi has developed a comprehensive offer of **knowledge transfer services**. We aim to provide thought leadership and a full support to institutional investors mobilisation:

- To disseminate best practices globally through our knowledge sharing program;
- High level forum gathering CEOs and CIOs to share their experience and convictions at Amundi's Executive Program;
- To disseminate our research to our institutional investor partners;
- To increase the financial advisors' awareness of RI issues and opportunities through content sharing and specific training.

For client only

Training		High-level Conferences	Access to Amundi's Research
<b>Executive Training</b> <ul style="list-style-type: none"> <li>Gain increased awareness of responsible investment issues</li> <li>Access to a consortium of CEOs and CIOs shared experiences</li> </ul>	<b>Ad hoc Training</b> <ul style="list-style-type: none"> <li>Definition of training duration &amp; topics addressed (ESG, climate, ESG integration strategies, methodologies, etc.)</li> <li>Access to a consortium of Amundi and/or external experts</li> </ul>	<ul style="list-style-type: none"> <li>Participate in high-level conferences &amp; key market initiatives concerning critical issues affecting investments</li> </ul> <p>Ex: <b>Amundi World Investment Forum</b> (AWIF), gathers more than 400 clients and well-renowned speakers from the economic and financial industry to speak on critical issues.</p>	<p>Research Papers by our ESG analysis team and our quantitative team available on Amundi research Center: <a href="http://research-center.amundi.com/">http://research-center.amundi.com/</a></p> <ul style="list-style-type: none"> <li>Thematic research on living wage, tax optimization, palm oil etc.</li> <li>Academic research: The alpha and Beta of factor investing</li> </ul>

## Glossary

### Responsible Investment solutions

Investment solutions that incorporate ESG factors into investment decisions, to better manage risk and generate sustainable, long-term returns addressing sustainable development issues (Social Impact, preservation of natural resources, Energy transition, fight against global warming).

### Socially Responsible Investment (SRI)

Investment solutions that incorporate ESG factors into investment decisions and follow Amundi's SRI rules:

- Exclusion within each sector of companies rated E, F, and G, on a scale from A to G, A being the highest rating and G the lowest
- Selection of companies with the highest ESG score:
  - Average ESG rating of the portfolio should be above or equal to ESG average rating of the benchmark
  - Average ESG rating of the portfolio should be above or equal to C
- At least 90% of the portfolio should be rated.

### Environmental, Social, Governance (ESG) criteria

The ESG criteria are extra-financial metrics used to assess the ESG practices of companies, states or local authorities:

- "E" for Environment: Energy consumption and CO2 emissions, Protection of biodiversity, Use and management of water...
- "S" for Social/Society: Respect of Human rights, Human capital, Health & Safety...
- "G" for Governance: Structure of the Board of Directors, Shareholders' rights, Prevention of corruption...

### Impact investing

Impact investing refers to investment strategies whose objective is to have concrete, measurable impacts. Impact investing can seek to focus either on one aspect of ESG (e.g. if the client wants to measure its investments' environmental impact, impact investing can be used to measure among other things, tons of CO2 avoided by financed projects, megawatts saved...), be it environment, social or governance.

### Sustainable Development Goals (SDG's)

The Sustainable Development Goals are the global challenges we face, including those related to poverty, inequality, climate, environmental degradation, prosperity, and peace and justice. The 17 SDGs are part of what is known as the 2030 Agenda. These have been adopted by 193 countries with the aim to end poverty, protect the planet and ensure prosperity for all by 2030. The goals and targets are universal, meaning they apply to all countries around the world, not just poor countries. Reaching the goals requires action on all fronts – governments, businesses, civil society and people everywhere all have a role to play.

### AFNOR Certification

**Amundi's SRI approach.** In 2013, Amundi was the first fund manager to obtain the "Engagement de service" (Service Commitment) certification "SRI Approach – Environmental, Social, and Governance criteria for portfolio management". Created by AFNOR Certification, a body that certifies and evaluates systems, services, products, and people in France, this standard ensures the quality and transparency of SRI approaches. It describes the service commitments made to clients in terms of SRI approaches (distribution networks, institutional investors, or individual investors). Service commitments relate to the expertise guarantee of the ESG analysis, the reliability of the data and their traceability, the governance method, disclosure, continuous improvement of practices...

This certification was renewed in 2016 and is valid until 2019. Certificate no. 2013/55305. 4 awarded to Amundi and its subsidiaries (BFT IM and CPR AM) is available on AFNOR's website: <https://certificats-attestations.afnor.org/certification=124021132361>.



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